

# Transnational Foods





**Transnational Foods seeks out and delivers the world's finest food from around the world.**

**Our Mission**  
Be the most reliable global sourcing company that provides the United States with cost competitive, superior quality food products.

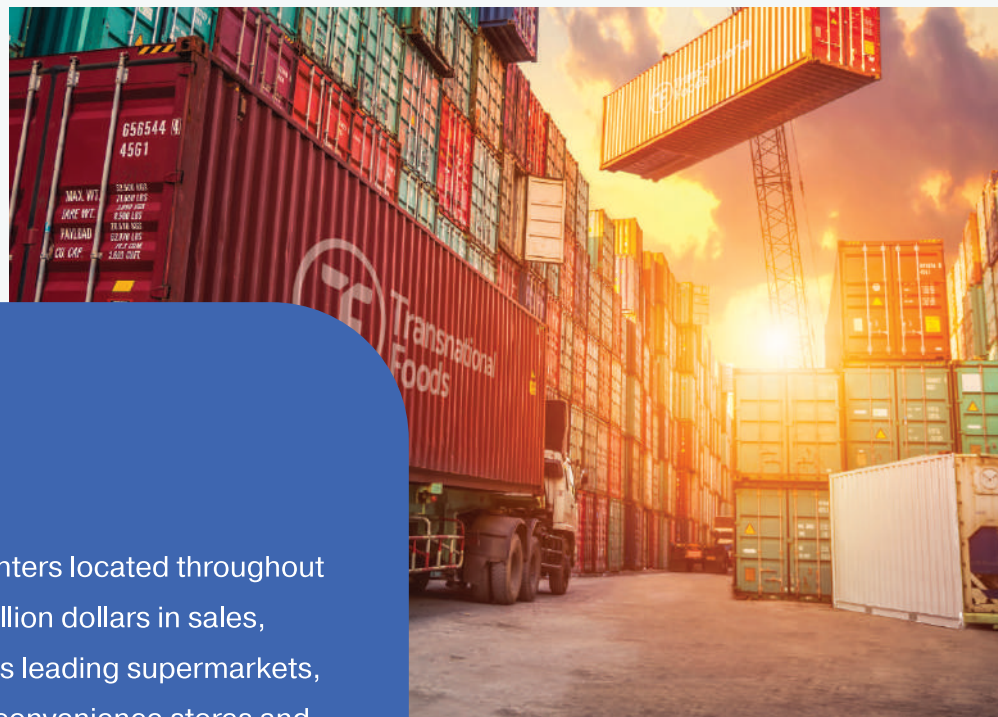
In a world populated by millions of food producers and international traders, one company has the **financial strength**, the **international global sourcing know-how**, and the **marketing expertise** to seek out and deliver the **world's finest food products**.

That company is **Transnational Foods!**

For several years, **Transnational Foods**, has been sourcing and packing food from around the world. In addition to having a state-of-the-art distribution network with strategically located distribution centers across the U.S., we have a local presence in several countries including South America and Asia in order to ensure a constant supply of products. Our commitment to our customers and partners is to provide the highest quality and best value products available from around the world with the very best customer service.

Our mission will always be to service our customers better than anyone else. We will provide them with value through our products and services and commit to providing the quality, variety and convenience they expect. We are grateful for your interest in **Transnational Foods**, and we encourage you to explore our company and get to know our products through this catalogue. Please use the Contact Us information to pass along any comments, questions or feedback that you may have.





## Our Company

With several distribution centers located throughout the U.S. and more than 1 billion dollars in sales, **Transnational Foods** offers leading supermarkets, wholesalers, dollar stores, convenience stores and distributors a wide range of products, either through our own brands or private labels.

**Transnational Foods** sources more than 400 SKUs manufactured in over 100 production facilities located in more than 25 countries, all of which are coordinated from procurement offices located in South America and Asia. Among all of **Transnational Foods** competitive advantages, these are our most valuable attributes:



### COST COMPETITIVE, SUPERIOR QUALITY FOOD PRODUCTS

01\_

In partnering with its clients, **the company works constantly to develop the best quality products and make them available at the lowest possible price;** therefore, it offers customers real value propositions.

The company's sales team dedication and commitment to the **development and maintenance of long term relationships** has enabled **Transnational Foods** to grow systematically and to become **one of the premier U.S. food providers.**

### LONG TERM RELATIONSHIPS

02\_

### TRUST

03\_

Several of the **top 50 U.S. retailers and wholesalers trust Transnational Foods as their permanent global sourcing vendor**, either offering the company's PAMPA, SO NATURAL or DELLA NATURA brands or packing under their own store brand. The company takes care of the **entire process of sourcing international food products**, and by doing so, enables its clients to focus on generating value at their stores.

**The company's warehouse and inventory management technology enables its clients to minimize inventory costs and shorten lead time.** Retailers and wholesalers are able to source globally without receiving delayed orders and can request volume quantities based on 'live' shelf movement figures.

### INVENTORY MANAGEMENT

04\_

### SUPPLY CHAIN SYNCHRONIZATION

05\_

The company has taken **supply chain synchronization standards to the next level.** **Transnational Foods'** state-of-the-art supply chain software plays a key role in keeping track of thousands of containers, inventory, and deliveries to hundreds of locations. This team manages a complex network of land, water, and rail shipments, synchronizing each step of the chain to deliver orders right on time at any designated place throughout the U.S., Canada and Mexico.

**Food safety is a well developed strength and priority for the company.** In addition to complying with **FDA standards**, **Transnational Foods products** are tested to assure consistency and strict compliance of quality standards.

### QUALITY ASSURANCE

06\_



## Our Services

Packing **400+ SKUs** manufactured in over 100 production facilities located in more than **25+ countries.**



Importing **30+ food categories** with complex and precise customs, FDA and USDA requirements, such as canned meat, seafood and dairy products.



### GLOBAL PROCUREMENT

To obtain superior quality and price competitive products, the company has gathered a highly experienced team of global procurement experts, who not only understand the importance of sourcing low cost/high quality products, but also the critical aspect of reaching each client's shelf on time. In addition to its U.S. based headquarters, **Transnational Foods** has opened procurement offices in Argentina (South America) and China (Asia).

### TRANSPORTATION

Our company's global logistics network is managed with precision to ensure the timely delivery of each load. A complex supply chain of water, land and rail shipments are used to ensure on time delivery of each order at the lowest possible cost.

### IMPORT/EXPORT

Compliance with U.S. customs and each country's export, regulations is a critical task in the process of sourcing global food products. **Transnational Foods** has an excellent reputation in the interpretation of customs regulations, procedures and adjusting product labels to comply with FDA and USDA standards. This reputation has been gained through many years of experience.

### WAREHOUSING

**Transnational Foods** has gained national scale by establishing seven distribution centers in strategic locations throughout the U.S. The company's warehouses are prepared to receive different load sizes and formats to deliver in the exact and unique way to meet individual customer requests. The company is EDI capable to meet our customers needs.

### TRADE SHOWS

The company participates in the following trade shows: ANUGA, SIAL, PLMA, FANCY FOOD and THAIFEX, amongst others. Key procurement executives from various channels attend these worldwide shows and have the opportunity to have a first-hand experience with **Transnational Foods** products and its' executives.



### PRIVATE LABEL DEVELOPMENT

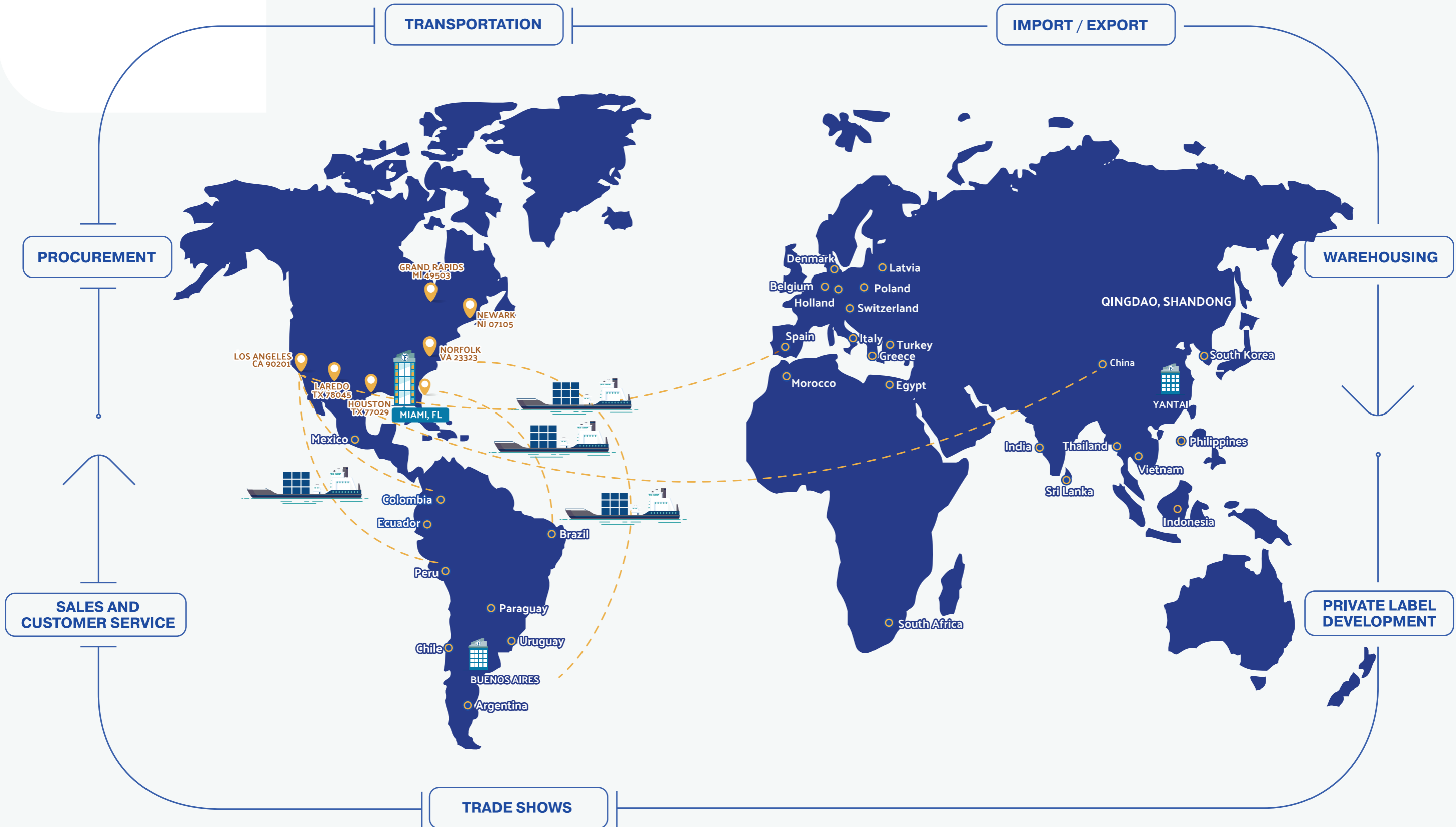
Aware of the rapid growth of store brand products in recent years, **Transnational Foods** offers customers the ability to label products with their own brand in many categories of our portfolio. Our private label products have national brand

equivalent (NBE) quality and offer our customers a reliable, cost competitive alternative. We provide products to many private label customers, understanding the strict standards to which private companies hold their brands. Choose from our extensive product line and we will work with labeling requirements.

### SALES AND CUSTOMER SERVICE

The company has recognized the need to provide follow up on product delivery, turn over and inventory management. The organization's sales team focuses its efforts in assisting each client's procurement division with live information on the entire sourcing and delivery schedule. This team helps clients develop new food products with the right price, positioning and quality standards. If the requested item is not part of our product portfolio, the procurement team will explore worldwide markets to find the manufacturer that can satisfy each client's specific requests and standards.

# Distribution Centers



Headquarters



Procurement Offices



Distribution Centers

Sourcing Countries



# Our Products



Pampa offers a comprehensive product line of more than **400 items** in **30+ different categories** to leading supermarkets, hard discounters, wholesalers, convenience stores and distributors sourced from Latin America, Europe, Africa and Asia.



# CANNED SEAFOOD

**MACKEREL**  
In Brine / In Tomato Sauce



**MUSSELS**  
Smoked in Vegetable Oil



**SQUID**  
Pieces in Ink Sauce

**CALAMARI**  
In Oil / In Garlic Sauce / In Marinara Sauce



**KIPPER SNACKS**  
Smoked in Brine



**TUNA**  
Chunk Light in Water



**PINK SALMON**  
Pink Salmon in Water



**OYSTERS**  
Smoked / Boiled



**HERRING FILLETS**  
In Vegetable Oil / In Hot Tomato Sauce / In Paprika Sauce



**SARDINES**  
In Brine / In Oil / In Hot Louisiana Sauce / In Mustard Sauce / In Tomato Sauce



# CANNED MEAT

**CORNER BEEF**  
**LUNCHEON MEAT**



# CANNED & JARRED VEGETABLES

## ASPARAGUS

Cuts & Tips / Spears

## SWEET CORN

## CUT BABY CORN

## SLICED CARROT

## MIXED VEGETABLES

## PEAS



## ARTICHOKE

Hearts / Quartered Hearts

## TOMATOES

Diced / Whole peeled

## MUSHROOMS

Pieces & Stems / Slices / Whole

## TOMATO SAUCE



## GARLIC

Cloves / Minced

## SAUERKRAUT

## YAMS

Cut Sweet Potatoes



# FRUITS

## FRUIT CUPS

Diced Peach / Diced Pear / Mandarin orange / Pineapple Tidbits / Cherry Mixed Fruit



## SS FRUIT CUPS

Sliced Peach / Sliced Pear / Mixed Fruit / Mandarin Orange / Pineapple Tidbits



## CANNED FRUIT

Mandarin Orange / Tropical Fruit Salad / Fruit Cocktail / Pear / Mango / Peach / Pineapple





# 05 OILS

## OILS

Extra Virgin Olive Oil / Olive Oil blends / Sunflower Oil / Vegetable Oil



# 06 OLIVES

## OLIVES

Stuffed with Minced Pimientos / Sliced Salad / Queen Stuffed with Jalapeños / Queen Stuffed with Garlic / Pitted Ripe Olives



# 08 RICE & BEANS

## RISOTTO

Spanish / Cheese



## RICE

Parboiled / White / Brown



**BEANS**  
Black / Pinto

# 09 PASTA

## RAMEN NOODLE SOUP

Beef / Chicken



# 07 PICKLES & PEPPERS

## PICKLES

Kosher Dill Spears / Sweet Relish / Bread & Butter Chips / Sweet Gherkins / Hamburger Dill Chips / Hot Dog Relish / Dill Relish

## PEPPERS

Jalapeño / Banana Rings / Sweet Red / Diced Pimiento



## PASTA

Spaghetti / Elbows / Wide Egg Noodles / Penne Rigate / Fettuccine / Mac & cheese / Rotini / Potato Gnocchi

## SPAGHETTI SAUCE

## RAVIOLI SAUCE



# 10 CONDIMENTS

## VINEGARS

Balsamic / White



## SAUCES

Soy / Steak / Teriyaki /  
Worcestershire / Barbecue

## DRESSINGS

Ranch / Blue Cheese / Italian / Thousand Island / Zesty Italian/ Honey Mustard / French Style



# 11 JUICES

## JUICES

Lemon / Lime / Lemon Blend



# SPREADS, HONEY & PEANUT BUTTER

## HONEY BLEND



## SPREADS

Grape / Peach / Strawberry / Blueberry



## PRESERVES

Strawberry / Grape Jelly / Raspberry



## PEANUT BUTTER

Creamy



# 13 BAKING

**CANNED MILK**  
Sweetened Condensed / Evaporated / Sweetened Condensed Creamer



**APPLE SAUCE**  
Original / Unsweetened



**PUMPKIN**



**MARASCHINO CHERRIES**



**TEA**  
Black / Green



**ORGANIC TEA**  
Green / Herbal Chamomile / Herbal Peppermint



# 14 BREAKFAST

**GRANOLA BARS**  
Oats & Honey / Apple & Cinnamon

**CEREAL BARS**  
Strawberry / Apple & Cinnamon



**PANCAKE MIX**



**QUICK OATS**  
Whole Grain



**PANCAKE SYRUP**  
Original / Lite



**SYRUP**  
Chocolate / Strawberry



**INSTANT COFFEE**  
Regular / Decaf

**CEREALS**

Cocoa Drops / Corn Flakes / Raisin Bran / Frosted Flakes / Honey Rings / Fruity Wheels / Oat Rings



# SNACKS, COOKIES & CRACKERS

## SUGAR WAFERS

Vanilla / Strawberry / Chocolate

## SUGAR FREE WAFERS

Vanilla



## CREAM COOKIES

Vanilla / Strawberry /  
Chocolate / Banana / Orange



## MINI TEDDIES

Chocolate Chip / Honey



## SALTINE CRACKERS



## SHORTBREAD COOKIES



## CROUTONS

Classic Caesar / Cheese & Sesame / Italian



## SOUP & OYSTER CRACKERS



## SNACK CRACKERS

Cheese / Original  
/ Vegetable

# SOUPS, BREAD CRUMBS & BOUILLONS

## BREAD CRUMBS

Italian Style / Plain



## ONION SOUP



## BOUILLON CUBES

Chicken / Beef



**Good  
for you**

**So  
NATURAL™**

For all those looking for natural  
inspiring flavors and  
beloved traditional recipes,  
**So Natural** products  
get their goodness from natural  
nutritious ingredients  
sourced from around the world.

**01  
DRIED FRUITS**

**FREEZE DRIED FRUITS**

Strawberries / Apple / Mixed Fruit / Banana / Peach



**SEEDLESS RAISINS**

Regular / Organic



**PITTED PRUNES**

Regular / Organic



**HONEY &  
PRESERVES**

**HONEY**

Regular / Organic



**PRESERVES**

Raspberry / Strawberry



**03  
SNACKS**

**PLANTAIN**

Scoops / Lightly salted /  
Garlic / Chili Lime



**CASSAVA YUCA**

Regular / Garlic

**04  
RICE**

**BROWN RICE JASMINE RICE BASMATI RICE**



**05  
QUINOA**

**QUINOA**

White / Red / Tricolor



# PASTA

**SPAGUETTI**  
Gluten Free / Whole wheat  
**PENNE RIGATE**  
Gluten Free / Mix legume



# CANNED & JARRED VEGETABLES

**PEELED TOMATOES**  
Diced / Whole  
**MINCED GARLIC**  
**BASIL PESTO**  
**100% PURE PUMPKIN**



# SEAFOOD

**CHUNK LIGHT TUNA**

In Oil / Jalapeño / In Water / Lemon Pepper / Ranch



# JUICES & BEVERAGES

**JUICE**

Broccoli, Apple & Lime / Red Pepper & Watermelon /  
Beetroot & Strawberry / Kale, Ginger & Orange /  
Carrot & Apple / Cucumber & Pineapple

**JUICE COCKTAIL**  
Cranberry Grape



**COCONUT WATER**

100% coconut water /  
Passion Fruit / Mango /  
Pineapple



**ALMONDMILK**

The art  
of cooking  
with quality  
ingredients

*della*  
**Natura**  
FROM NATURE

Whether you are looking for a quick healthy snack or gourmet ingredients for your favorite dishes, reach for a jar of **Della Natura**® specialty foods and see the difference that our products can make.

Each and every jar of **Della Natura**® is glass-packed with the highest quality natural ingredients sourced from South America.

**Nature's finest pick!**

# OLIVES & OILS

## OLIVES

Pitted Kalamata Style / Olive Medley Mediterranean Recipe / Sliced Salad Olives with Minced Pimento / Pitted Green Olives / Pitted Black Olives

## OLIVE TAPENADE

Green Olive & Red Pepper Tapenade / Green & Black Olive Tapenade



## OIL

Extra Virgin Olive oil

## BALSAMIC OLIVETTI



# JARRED VEGETABLES

## ASPARAGUS

Green Spears in Brine / White Spears in Brine / Spears in Brine Grilled & Marinated

## SWEET PEPP BRUSCHETTA

## ARTICHOKE TAPENADE



# PEPPERS

## ALL NATURAL PEPPERS

Banana Rings / Sliced Jalapeño / Roasted Red / Red Piquillo



# Private Labels

We have the flexibility to label any of our more than 400 SKUs with your own private label brand. If we do not carry the item you need, we can work together and develop it based on your specific needs.

Choose from our extensive product line and we will work your labeling requirements.



# Our Clients

We proudly service the following leading retailers and wholesalers, amongst others:

## MASS



## REGIONAL



## DISCOUNT



## WHOLESALE







### **Transnational Foods Headquarters**

1110 Brickell Ave. Suite 808  
Miami, FL 33131 USA.  
Ph. +1 (305) 365-9652

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### **Transnational Foods Asia**

199 E. Double-River Rd  
Yantai, Shandong 264003 CHINA.

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### **Transnational Foods South America**

Juan Maria Gutierrez 3765,  
4th floor, C1425ARA,  
Buenos Aires, ARGENTINA.