





Transnational Foods
seeks out and
delivers the
world's finest
food from around
the world.

Our Mission

Be the most reliable global
sourcing company that provides
the United States with cost
competitive, superior quality
food products.

In a world populated by millions of food producers
and international traders, one company has the **financial
strength**, the **international global sourcing know-how**,
and the **marketing expertise** to seek out and deliver
the **world's finest food products**.

That company is **Transnational Foods!**

For several years, **Transnational Foods**, has
been sourcing and packing food from around
the world. In addition to having a state-of-the-art
distribution network with strategically located
distribution centers across the U.S., we have
a local presence in several countries including
South America and Asia in order to ensure a
constant supply of products. Our commitment
to our customers and partners is to provide the
highest quality and best value products available
from around the world with the very best
customer service.

Our mission will always be to service our
customers better than anyone else. We will
provide them with value through our products
and services and commit to providing the quality,
variety and convenience they expect.
We are grateful for your interest in
Transnational Foods, and we encourage
you to explore our company and get to know
our products through this catalogue. Please
use the Contact Us information to pass along
any comments, questions or feedback that
you may have.





Our Company

With several distribution centers located throughout the U.S. and more than 1 billion dollars in sales, **Transnational Foods** offers leading supermarkets, wholesalers, dollar stores, convenience stores and distributors a wide range of products, either through our own brands or private labels.



Transnational Foods sources more than 400 SKUs manufactured in over 100 production facilities located in more than 25 countries, all of which are coordinated from procurement offices located in South America and Asia. Among all of **Transnational Foods** competitive advantages, these are our most valuable attributes:



COST COMPETITIVE, SUPERIOR QUALITY FOOD PRODUCTS

01_

In partnering with its clients, **the company works constantly to develop the best quality products and make them available at the lowest possible price;** therefore, it offers customers real value propositions.

The company's sales team dedication and commitment to the **development and maintenance of long term relationships** has enabled **Transnational Foods** to grow systematically and to become **one of the premier U.S. food providers.**

LONG TERM RELATIONSHIPS

02_

TRUST

03_

Several of the **top 50 U.S. retailers and wholesalers trust Transnational Foods as their permanent global sourcing vendor**, either offering the company's PAMPA, SO NATURAL or DELLA NATURA brands or packing under their own store brand. The company takes care of the **entire process of sourcing international food products**, and by doing so, enables its clients to focus on generating value at their stores.

The company's warehouse and inventory management technology enables its clients to minimize inventory costs and shorten lead time. Retailers and wholesalers are able to source globally without receiving delayed orders and can request volume quantities based on 'live' shelf movement figures.

INVENTORY MANAGEMENT

04_

SUPPLY CHAIN SYNCHRONIZATION

05_

The company has taken **supply chain synchronization standards to the next level.** **Transnational Foods'** state-of-the-art supply chain software plays a key role in keeping track of thousands of containers, inventory, and deliveries to hundreds of locations. This team manages a complex network of land, water, and rail shipments, synchronizing each step of the chain to deliver orders right on time at any designated place throughout the U.S., Canada and Mexico.

Food safety is a well developed strength and priority for the company. In addition to complying with **FDA standards**, **Transnational Foods products** are tested to assure consistency and strict compliance of quality standards.

QUALITY ASSURANCE

06_



Our Services

Packing **400+ SKUs** manufactured in over 100 production facilities located in more than **25+ countries.**



Importing **30+ food categories** with complex and precise customs, FDA and USDA requirements, such as canned meat, seafood and dairy products.



GLOBAL PROCUREMENT

To obtain superior quality and price competitive products, the company has gathered a highly experienced team of global procurement experts, who not only understand the importance of sourcing low cost/high quality products, but also the critical aspect of reaching each client's shelf on time. In addition to its U.S. based headquarters, **Transnational Foods** has opened procurement offices in Argentina (South America) and China (Asia).

TRANSPORTATION

Our company's global logistics network is managed with precision to ensure the timely delivery of each load. A complex supply chain of water, land and rail shipments are used to ensure on time delivery of each order at the lowest possible cost.

IMPORT/EXPORT

Compliance with U.S. customs and each country's export, regulations is a critical task in the process of sourcing global food products. **Transnational Foods** has an excellent reputation in the interpretation of customs regulations, procedures and adjusting product labels to comply with FDA and USDA standards. This reputation has been gained through many years of experience.

WAREHOUSING

Transnational Foods has gained national scale by establishing seven distribution centers in strategic locations throughout the U.S. The company's warehouses are prepared to receive different load sizes and formats to deliver in the exact and unique way to meet individual customer requests. The company is EDI capable to meet our customers needs.

TRADE SHOWS

The company participates in the following trade shows: ANUGA, SIAL, PLMA, FANCY FOOD and THAIFEX, amongst others. Key procurement executives from various channels attend these worldwide shows and have the opportunity to have a first-hand experience with **Transnational Foods** products and its' executives.



PRIVATE LABEL DEVELOPMENT

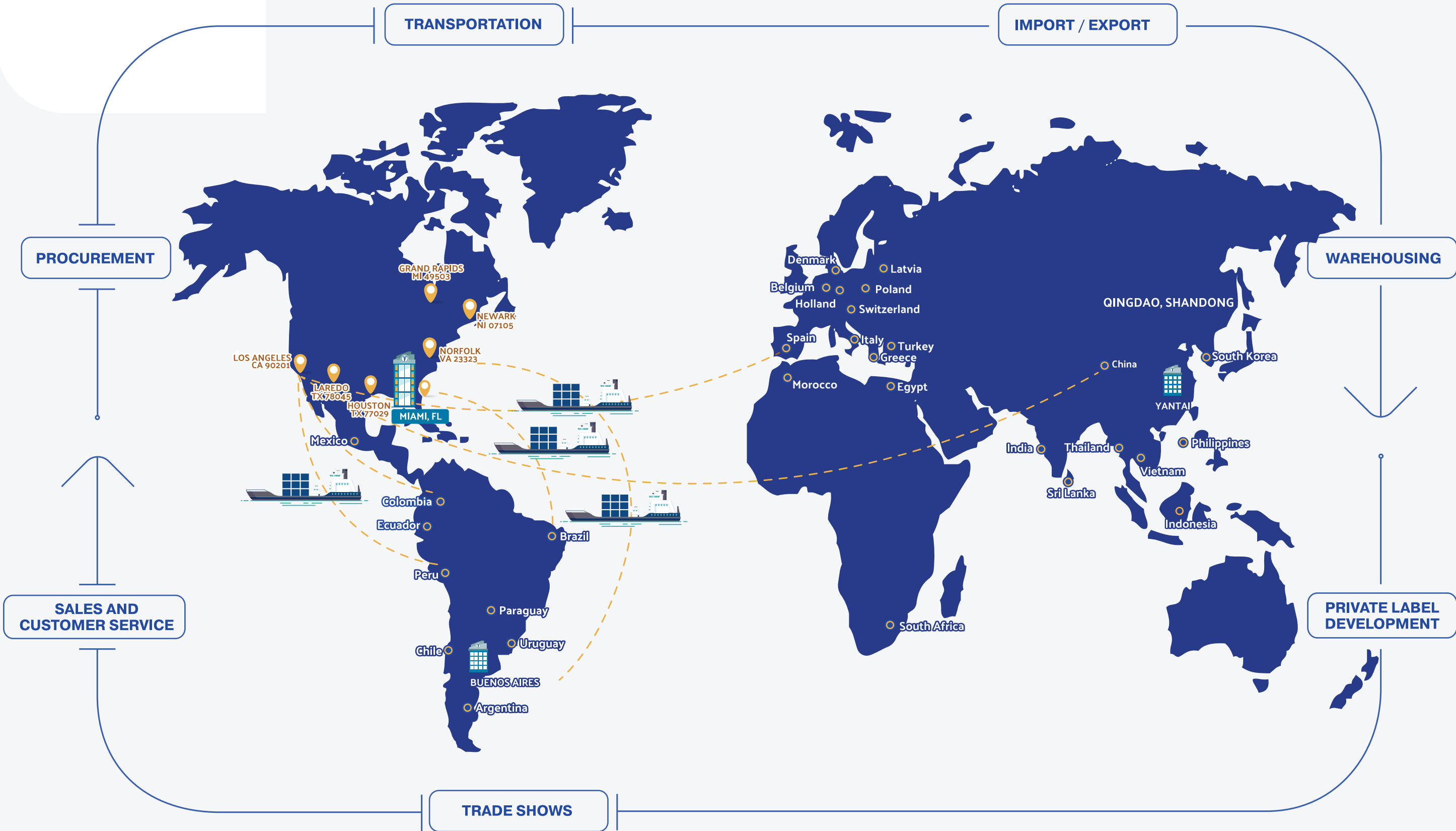
Aware of the rapid growth of store brand products in recent years, **Transnational Foods** offers customers the ability to label products with their own brand in many categories of our portfolio. Our private label products have national brand

equivalent (NBE) quality and offer our customers a reliable, cost competitive alternative. We provide products to many private label customers, understanding the strict standards to which private companies hold their brands. Choose from our extensive product line and we will work with labeling requirements.

SALES AND CUSTOMER SERVICE

The company has recognized the need to provide follow up on product delivery, turn over and inventory management. The organization's sales team focuses its efforts in assisting each client's procurement division with live information on the entire sourcing and delivery schedule. This team helps clients develop new food products with the right price, positioning and quality standards. If the requested item is not part of our product portfolio, the procurement team will explore worldwide markets to find the manufacturer that can satisfy each client's specific requests and standards.

Distribution Centers



Headquarters



Procurement Offices



Distribution Centers

Sourcing Countries



Our Products



Pampa offers a comprehensive product line of more than **400 items** in **30+ different categories** to leading supermarkets, hard discounters, wholesalers, convenience stores and distributors sourced from Latin America, Europe, Africa and Asia.



CANNED SEAFOOD

MACKEREL

In Brine / In Tomato Sauce



MUSSELS

Smoked in Vegetable Oil



SQUID

Pieces in Ink Sauce

CALAMARI

In Oil / In Garlic Sauce / In Marinara Sauce



KIPPER SNACKS

Smoked in Brine



TUNA

Chunk Light in Water



PINK SALMON

Pink Salmon in Water



OYSTERS

Smoked / Boiled



HERRING FILLETS

In Vegetable Oil / In Hot Tomato Sauce / In Paprika Sauce



SARDINES

In Brine / In Oil / In Hot Louisiana Sauce / In Mustard Sauce / In Tomato Sauce



CANNED MEAT

CORNERD BEEF LUNCHEON MEAT LUNCHEON LOAF



CANNED & JARRED VEGETABLES

ASPARAGUS

Cuts & Tips / Spears

SWEET CORN

CUT BABY CORN

SLICED CARROTS

MIXED VEGETABLES

PEAS

CHICK PEAS

CUT GREEN BEANS



ARTICHOKE

Hearts / Quartered Hearts

TOMATOES

Diced / Whole peeled

MUSHROOMS

Pieces & Stems / Slices / Whole

TOMATO SAUCE



GARLIC

Cloves / Minced

SAUERKRAUT

YAMS

Cut Sweet Potatoes



FRUITS

FRUIT CUPS

Diced Peach / Diced Pear /
Mandarin orange / Pineapple
Tidbits / Cherry Mixed Fruit



SS FRUIT CUPS

Sliced Peach / Sliced Pear / Mixed Fruit / Mandarin Orange / Pineapple Tidbits



CANNED FRUIT

Mandarin Orange / Tropical Fruit Salad / Fruit Cocktail / Pear / Mango / Peach / Pineapple



OILS

OILS

Extra Virgin Olive Oil / Olive Oil blends /
Sunflower Oil / Vegetable Oil / Soybean Oil



OLIVES

OLIVES

Stuffed with Minced Pimientos / Sliced Salad /
Queen Stuffed with Jalapeños / Queen Stuffed
with Garlic / Pitted Ripe Olives



RICE & BEANS

RISOTTO

Spanish / Cheese



RICE

Parboiled / White / Brown



BEANS

Black / Pinto

PASTA

RAMEN NOODLE SOUP

Beef / Chicken



PICKLES & PEPPERS

PICKLES

Kosher Dill Spears / Sweet Relish / Bread & Butter Chips /
Sweet Gherkins / Hamburger Dill Chips /
Hot Dog Relish / Dill Relish

PEPPERS

Jalapeño / Banana Rings /
Sweet Red / Diced Pimiento

FRENCH FRIED ONION

PICKLED RED SLICED ONION



PASTA

Spaghetti / Elbows / Wide Egg Noodles / Penne Rigate / Fettuccine /
Mac & cheese / Rotini / Potato Gnocchi

SPAGHETTI SAUCE

RAVIOLI SAUCE



10 CONDIMENTS

VINEGARS

Balsamic / White



SAUCES

Soy / Steak / Teriyaki /
Worcestershire / Barbecue

DRESSINGS

Ranch / Blue Cheese / Italian / Thousand Island / Zesty Italian/ Honey Mustard / French Style



11 JUICES

JUICES

Lemon / Lime / Lemon Blend



SPREADS, HONEY & PEANUT BUTTER

HONEY BLEND

SPREADS

Grape / Peach / Strawberry / Blueberry



PRESERVES

Strawberry / Grape Jelly / Raspberry



STRIPES

Grape Jelly / Strawberry Jelly

PEANUT BUTTER

Creamy



13

BAKING

CANNED MILK

Sweetened Condensed /
Evaporated / Sweetened
Condensed Creamer



APPLE SAUCE

Original /
Unsweetened



PUMPKIN



MARASCHINO CHERRIES



TEA

Black / Green



ORGANIC TEA

Green / Herbal Chamomile / Herbal Peppermint



14

BREAKFAST

GRANOLA BARS

Oats & Honey / Apple & Cinnamon

CEREAL BARS

Strawberry / Apple & Cinnamon /
Blueberry



PANCAKE MIX



QUICK OATS

Whole Grain



PANCAKE SYRUP

Original / Lite



SYRUP

Chocolate /
Strawberry



INSTANT COFFEE

Regular / Decaf



CEREALS

Cocoa Drops / Corn Flakes / Raisin Bran / Frosted Flakes / Honey Rings / Fruity Wheels / Oat Rings



SNACKS, COOKIES & CRACKERS

SUGAR WAFERS

Vanilla / Strawberry / Chocolate

SUGAR FREE WAFERS

Vanilla



CREAM COOKIES

Vanilla / Strawberry /
Chocolate / Banana / Orange



MINI TEDDIES

Chocolate Chip / Honey



SALTINE CRACKERS



SHORTBREAD COOKIES



CROUTONS

Classic Caesar / Cheese & Sesame / Italian



SOUP & OYSTER CRACKERS



SNACK CRACKERS

Cheese / Original
/ Vegetable

SOUPS, BREAD CRUMBS & BOUILLONS

BREAD CRUMBS

Italian Style / Plain



ONION SOUP



BOUILLON CUBES

Chicken / Beef



Good
for you

So
NATURAL™

For all those looking for natural
inspiring flavors and
beloved traditional recipes,
So Natural products
get their goodness from natural
nutritious ingredients
sourced from around the world.

DRIED FRUITS

FREEZE DRIED FRUITS

Strawberries / Apple / Mixed Fruit / Banana / Peach



SEEDLESS RAISINS

Regular / Organic



PITTED PRUNES

Regular / Organic



HONEY & PRESERVES

HONEY

Regular / Organic
100% Pure

PRESERVES

Raspberry / Strawberry



SNACKS

PLANTAIN

Scoops / Lightly salted /
Garlic / Chili Lime



CASSAVA YUCA

Regular / Garlic

RICE

BROWN RICE JASMINE RICE BASMATI RICE



QUINOA

QUINOA

White / Red / Tricolor



SMOOTHIES & PUDDINGS

OAT SMOOTHIE
Mango / Strawberry & Banana



FRUIT SMOOTHIE
Prebiotic Fiber / Plant Protein



FRUIT PUREE
Prebiotic Fiber / Plant Protein



SQUEEZ PUDDING
Vanilla / Choco



CEREAL BARS



PASTA

SPAGUETTI

Gluten Free / Whole wheat

PENNE RIGATE

Gluten Free / Mix legume



CANNED & JARRED VEGETABLES

PEELED TOMATOES

Diced / Whole

MINCED GARLIC

BASIL PESTO

100% PURE PUMPKIN



SEAFOOD

CHUNK LIGHT TUNA

In Oil / Jalapeño / In Water / Lemon Pepper / Ranch



JUICES & BEVERAGES

JUICE

Broccoli, Apple & Lime / Red Pepper & Watermelon / Beetroot & Strawberry / Kale, Ginger & Orange / Carrot & Apple / Cucumber & Pineapple

JUICE COCKTAIL

Cranberry Grape



COCONUT WATER

100% coconut water / Passion Fruit / Mango / Pineapple

Chocolate



ALMONDMILK

100% JUICE

Mango / Watermelon / Pineapple

The art
of cooking
with quality
ingredients

della
Natura
FROM NATURE

Whether you are looking for a quick healthy snack or gourmet ingredients for your favorite dishes, reach for a jar of **Della Natura®** specialty foods and see the difference that our products can make.

Each and every jar of **Della Natura®** is glass-packed with the highest quality natural ingredients sourced from South America.

Nature's finest pick!

01 OLIVES & OILS

OLIVES

Pitted Kalamata Style / Olive Medley Mediterranean Recipe /
Sliced Salad Olives with Minced Pimento / Pitted Green Olives / Pitted Black Olives

OLIVE TAPENADE

Green Olive & Red Pepper Tapenade / Green & Black Olive Tapenade



OIL

Extra Virgin
Olive oil

BALSAMIC OLIVETTI



02 JARRED VEGETABLES

ASPARAGUS

Green Spears in Brine /
White Spears in Brine /
Spears in Brine Grilled & Marinated



SWEET PEPPER BRUSCHETTA



ARTICHOKE TAPENADE



03 PEPPERS

ALL NATURAL PEPPERS

Banana Rings / Sliced Jalapeño / Roasted Red / Red Piquillo





Oven Velvet brings the comfort of bakery-style goodness to your table. From soft bakery favorites to delicious cookies, every bite is made with carefully selected ingredients and classic recipes everyone will love.

SWEET BAKERY

CREME CAKES

Orange / Strawberry / Chocolate / Vanilla



TARTLETS

Strawberry / Chocolate



COCONUT ROLLS

Original / Cocoa / Banana Cocoa



Private Labels

We have the flexibility to label any of our more than 400 SKUs with your own private label brand. If we do not carry the item you need, we can work together and develop it based on your specific needs.

Choose from our extensive product line and we will work your labeling requirements.



Our Clients

We proudly service the following leading retailers and wholesalers, amongst others:

MASS

Walmart



SAFeway

REGIONAL

Publix

Wakefern
FOOD CO-OP

weis

H-E-B

WD
The Winn-Dixie Company

ShopRite

SpartanNash

Save Mart

Harris Teeter

DISCOUNT

ALDI

Save
a lot

FAMILY DOLLAR

DOLLARAMA

DOLLAR TREE

DOLLAR GENERAL

GROCERY OUTLET
Dangin Market

WHOLESALE



C&S
Wholesale
Grocers

UNFI
BETTER FOOD. BETTER FUTURE.



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